

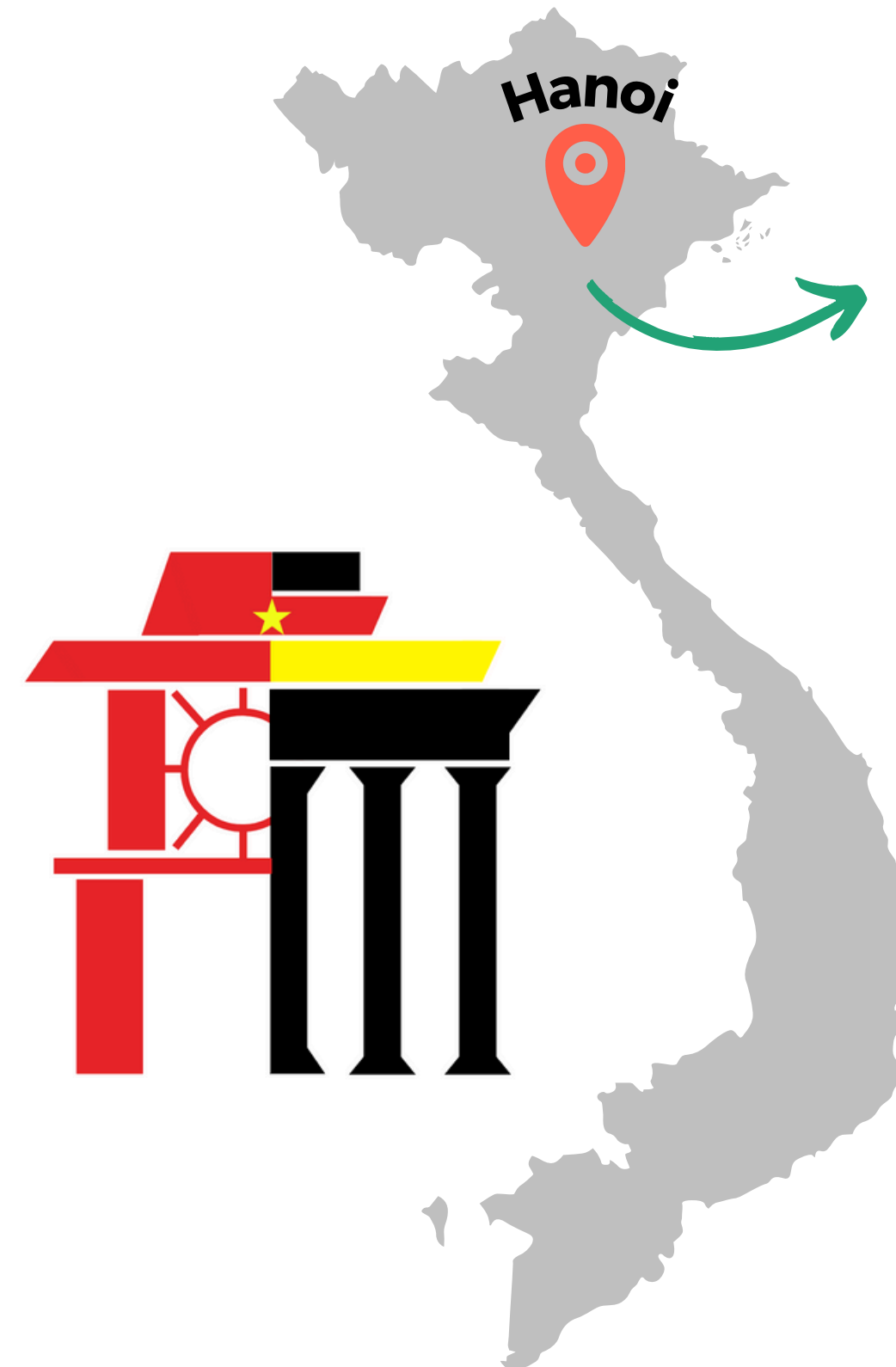
# Our Story

*Your tech transformation starts here!*



# About us

<b>Company name</b>	VGGATE Co., Ltd
<b>Business field</b>	IT services and consulting
<b>No. of Employees</b>	70+ employees
<b>Years of Experience</b>	10+ years
<b>No. of Clients</b>	80+ clients
<b>No. of Projects</b>	170+ projects
<b>Office address</b>	7th floor, MITEC Tower, Duong Dinh Nghe, Cau Giay, Hanoi, Vietnam



01

## Transparency

Be a trusted and honest partner for your company, fostering integrity and reliability.

02

## Persistence

Proactive and determined in overcoming challenges and producing durable product.

03

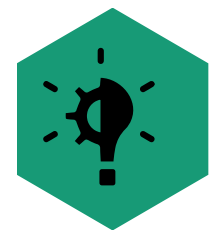
## Innovation

Creative pursuit of new ideas, technology, solutions, and approaches

04

## Collaboration

Our global team works cross-border, possesses exceptional language skills, open to new constructive changes



## OUR VISION

Becoming the preferred partner for IT outsourcing solutions in DACH (Germany, Austria, Switzerland) and Vietnam.



## OUR MISSION

Showcasing Vietnamese IT talent on the global IT map.

# Road to success

1

**2016**

In 2016, **VGGATE's** mother IT company was established with focus on the Japanese market.

2

**2017-2023**

Sustainable growth in Japan, in the numbers of employees, clients and projects.

3

**Mar 2023**

**VGGATE** was founded as a sub division, targeting SMEs in the DACH region.

4

**Sep 2023**

First business trip to Germany, meeting clients, discovering and enhance partnership opportunities,

5

**2024-2025**

Plan to establish a German subsidiary to better serve DACH region, allowing us to provide extended service hours.

# Board of Directors

## Huy-Chung Tran

Co-founder  
& Business Advisor

11 years of experience as a software  
engineer in Japan & Vietnam  
Fluent in Japanese & English



## Minh-Hai Phan

Co-founder & CEO

- 11 years of experience as a full-stack developer in Germany & Vietnam
- Former IT manager of Thai Hung Corp
- Fluent in German & English



## Marc Noffke

Managing Director

- Former Manager in A&O IT Group, SAP, PERI
- German native speaker
- Fluent in Japanese & English

Our service will help you optimize technology performance, ensuring a smooth and efficient user experience.

01

## Web/App Development

Emphasize compelling designs and UI, extending to back-end development for seamless data management and server-side operations.

02

## Market Research - Data Providing

Automate data extraction from websites using specialized web crawlers, capturing text, images, links, and structured or unstructured data

03

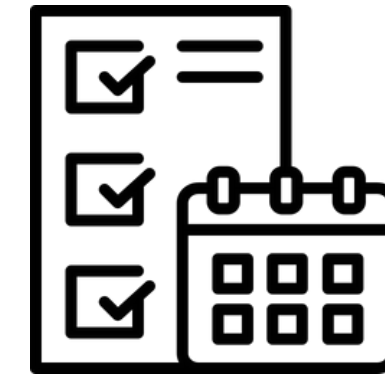
## Digital Transformation

Guide you through emerging technologies, ideation, and deliver innovative solutions collaboratively



## Offshore Development Center

Involve a long-term collaboration where an extended team that operates as a remote branch of the client's company.



## Project Based

Involve collaborating on a specific project with a defined scope, timeline, and deliverables.

# Why choose us?



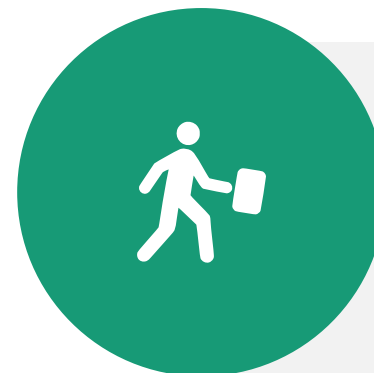
## DATA SECURITY & PRIVACY

We comply with GDPR and sign an NDA before implementing the project. We have the expertise to ensure your data is both legal and ethical.



## GERMAN MINDSET AWARENESS

Our team's exceptional language skills, cultivated through years in Germany, enable direct communication with clients in German and English, ensuring effective problem-solving and satisfaction.



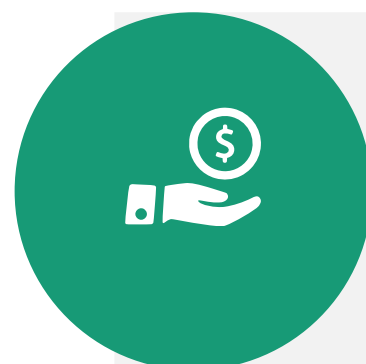
## KNOWLEDGE & EXPERIENCE

Our engineers, who have 10+ years of experience in the industry and diverse skills, will bring you world-class service



## STATE-OF-THE-ART QUALITY

VGGATE has extensive experience in the demanding German and Japanese markets, with 170 successful projects. Our trained developers provide tailored services to meet client needs.



## RESOURCE AVAILABILITY & ON-TIME DELIVERY

At VGGate, our extensive pool of skilled engineers equipped with a diverse range of technical expertise ensures the punctual delivery of your projects.



## App Development - Payment

Payment Application Manimo	
Description	This app used for parents to manage payment of their childs. Parents will give missions for them to do and if they do it completely then they will get online money.
Scale	<ul style="list-style-type: none"><li>• 5 person-months (team of 5 people)</li><li>• Duration: 6 months</li></ul>
Technology used	<ul style="list-style-type: none"><li>• ReactNative</li><li>• Python, Django</li><li>• Infrastructure AWS</li></ul>
Development scope	<ul style="list-style-type: none"><li>• Develop new function: Integrate 3rd party (e-wallets) into the system for payment</li><li>• Maintain the product</li><li>• Code and test</li></ul>



# Sample project

## App Development - Loyalty

Loyalty points accumulation app	
Description	Doppelherz Promotion App allows users to earn loyalty points by purchasing products and scanning QR codes. These points can be redeemed for goods and merchandise from the Doppelherz brand.
Scale	<ul style="list-style-type: none"><li>• 9 person-months (team of 3 people)</li><li>• Duration: 3 months</li></ul>
Technology used	<ul style="list-style-type: none"><li>• Nexjs, Laravel</li><li>• nginx, Digital Ocean</li></ul>
Development scope	<ul style="list-style-type: none"><li>• Get to know the user, design the right feature</li><li>• Plan, deploy and develop features on web app</li><li>• Research to work with parties to integrate API</li><li>• Project progress and quality management</li></ul>



**Doppelherz**  
Nhãn hiệu chiếm thị phần SỐ 1 TẠI ĐỨC\*

CHƯƠNG TRÌNH KHUYẾN MÃI  
**TÍCH ĐIỂM ĐỔI QUÀ CÙNG DOPPELHERZ**

QUÉT MÃ NGAY

Hoặc truy cập website:  
<https://tichdiem.doppelherz.vn>

**+5 Điểm**  
Quét mã QR hoặc truy cập website :  
<https://tichdiem.doppelherz.vn>  
để được cộng ngay 5 điểm vào tài khoản,  
cộng cơ hội nhận thưởng hàng ngàn quà  
tặng hấp dẫn

**Nhận ngay  
nhiều quà tặng  
hấp dẫn**

ÁP DỤNG TOÀN QUỐC  
Chỉ mua sản phẩm của Doppelherz

NHẬN QUÀ HẤP DẪN  
Chỉ với 40 điểm

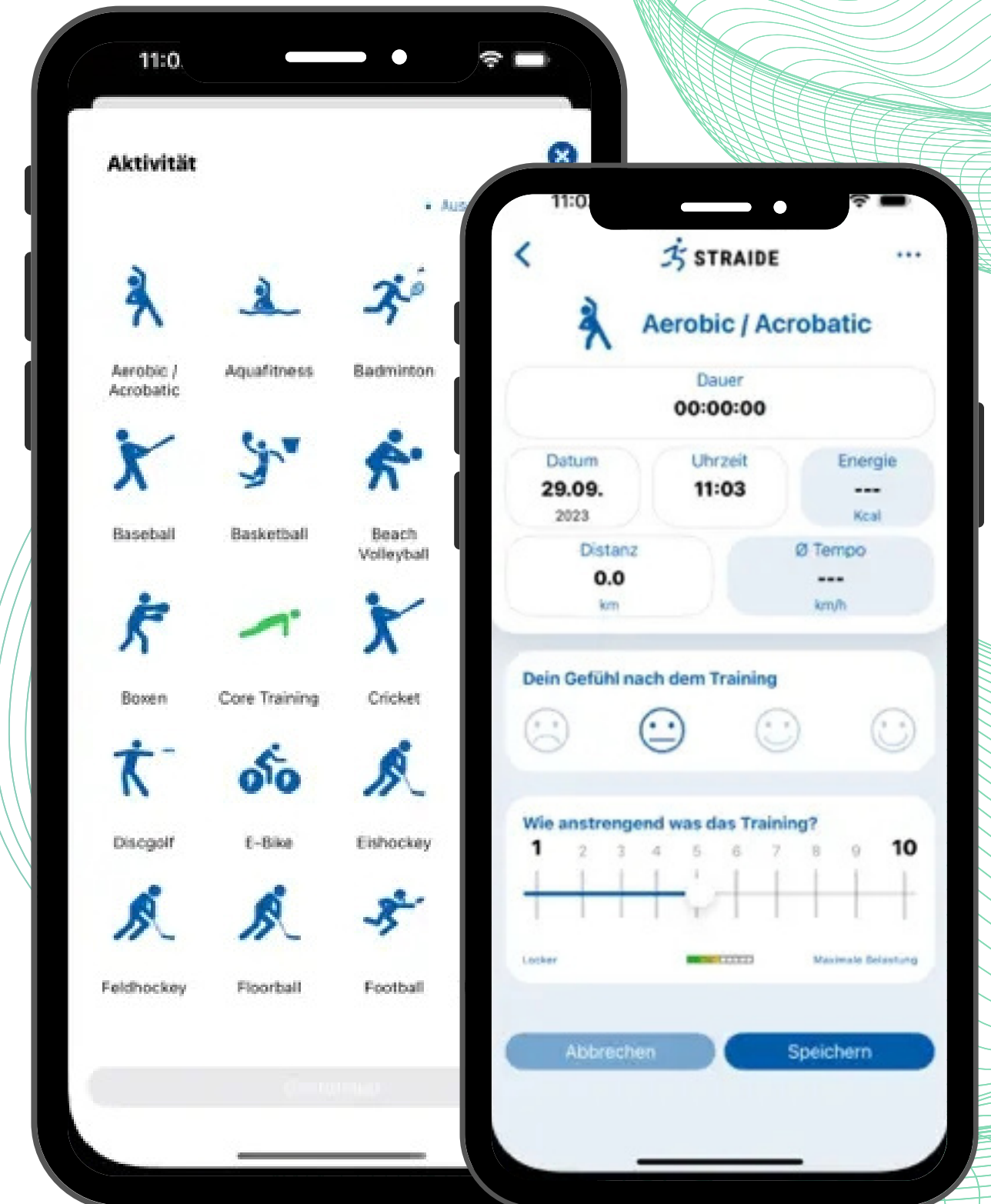
ĐỂ ĐƯỢC THẢO TÁC  
Chỉ với 01 lần quét mã

QUÀ TẶNG CHỈNH HẰNG  
từ 01/01/2024

# Sample project

## App Development - Health Care

Healthcare Application	
<b>Description</b>	Health software development project provides features for training, scheduling workouts, synchronizing workout data, and tracking users' workout progress on the system.
<b>Scale</b>	<ul style="list-style-type: none"><li>• Team of 6 members</li><li>• Duration: 7 months</li></ul>
<b>Technology used</b>	<ul style="list-style-type: none"><li>• Frontend: Laravel blade, HTML, CSS, jQuery, Swift, Kotlin</li><li>• Backend: PHP, Laravel</li><li>• Database: MySQL, MariaDB</li><li>• Other: Docker, Bitbucket CI/CD, Bitbucket, Agile Scrum, Nginx, Google Dynamic Link</li></ul>
<b>Development Scope</b>	<ul style="list-style-type: none"><li>• Frontend &amp; Backend development</li><li>• Deploy product</li><li>• Consult and communicate with client</li><li>• Fix bugs</li></ul>



# Sample project

## Web Development - Sales Management

### DropShipping Service

#### Description

Jeluxpox is a web application that provides dropshipping services to sellers. At Jeluxpox admin can create and manage product base, product catalog, sellers, and orders. Sellers can manage and synchronize shopify stores, products, and orders from shopify.

#### Scale

- Team of 2 members
- Duration: 7 months

#### Technology used

- Frontend: ReactJS, JavaScript, HTML, CSS, SCSS
- Backend: Python, Django, Django Rest Framework, Restful API
- Database: MySQL
- Shopify: Shopify Partner API, Shopify Store API

#### Development Scope

- Analyze requests from customers
- Discuss and advise customers on features
- Make schedules and development plans
- Database design and implementation
- Design and develop features for the backend
- Design and develop interface for frontend (Web)
- Deploy source code to the server
- Testing and debugging
- Integrate Shopify store API for product synchronization feature

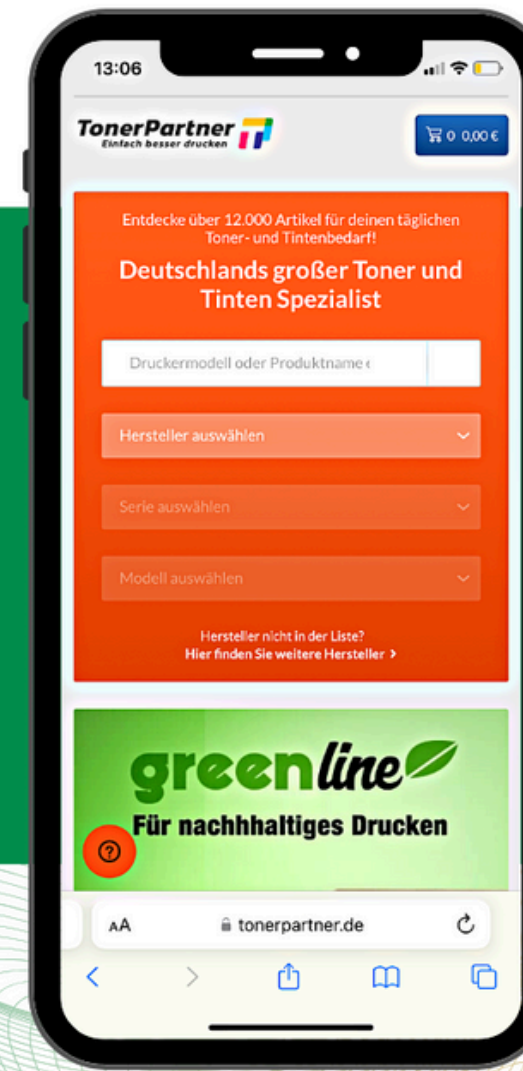


# Sample project

## Data Providing Service

Data Crawling & Price Comparison	
<b>Description</b>	This service is designed to provide accurate and up-to-date information that have significant impacts on the business of the E-commerce market leader in the DACH region for online distribution of printer consumables
<b>Technology used</b>	<ul style="list-style-type: none"><li>• Node.js</li><li>• ReactJS</li></ul>
<b>Scale</b>	<ul style="list-style-type: none"><li>• Duration: 3 months</li><li>• Team of 5 people</li></ul>
<b>Development scope</b>	<ul style="list-style-type: none"><li>• Develop a system to crawl data automatically from online sources</li><li>• Provide fast and accurate manual crawling service</li><li>• Utilizes automated tools and algorithms for efficient extraction</li></ul>

**TonerPartner** 



## CLIENT FEEDBACK



**MARCEL CLASSEN**

Product Manager



*Absolutely satisfied with the professional and fast services provided. The team went above and beyond to deliver great results. Highly recommend!*



# Q&A

*Please feel free to ask us!*



**VGGATE**

BE AWESOME TOGETHER

+49-176-8048 9516

[sales@vggate.com](mailto:sales@vggate.com)

[www.vggate.com](http://www.vggate.com)

**THANK YOU!  
DANKE!**

*“Global IT-Solutions for your market”*